

Outstanding financial performance with significant market share gains and continued successful execution of our growth strategy

## TOTAL REVENUES

# \$46.2B

⬆️ **increase of 27%**  
in local currency  
and 24% in USD

## GEOGRAPHIC MARKETS Revenues and Growth in Local Currency



North America



Europe



Growth Markets

## INDUSTRY GROUPS

Revenues and Growth in Local Currency

Communications,  
Media & Technology



Financial Services



Health &  
Public Service



Products



Resources



## EPS

# \$8.11

⬆️ **23% increase**  
on an adjusted basis\*

\*After adjusting Q3 YTD FY21 GAAP EPS of \$6.96 to exclude gains on an investment of \$0.36 per share

## RETURNING CASH TO SHAREHOLDERS

Free  
cash flow

# \$5.2B

Share  
repurchases

# \$3.5B

Cash  
dividends

# \$2.91

  
per share

Dividends paid

# \$1.8B

Increase of 10% over the  
dividend rate in FY21

## OPERATING MARGIN

# 15.4%

⬆️ **10 bps increase**

## SERVICES

Revenue Growth in Local Currency

Strategy &  
Consulting

Technology

Operations

**very strong  
double-digit  
growth**

## HIGHLIGHTS OF STRATEGIC PRIORITIES

Revenue Growth in Local Currency  
(includes overlap)

**Cloud**

very strong  
double-digit growth

**Song\***

strong double-  
digit growth

\*formerly Interactive

**Industry X**

very strong  
double-digit growth

**Security**

very strong  
double-digit growth

## NEW BOOKINGS

# \$53.3B

**20% increase in USD  
book-to-bill 1.2**